



September/October 2014 ASDT Update

October Workshop acknowledges progress and plans for future



The ASDT Wave 1 Leads and the Joint Procurement Legal Working Group took stock of recent progress and accomplishments before moving into future planning and priority setting during a full-day workshop at SFU's Centre for Dialogue on October 9, 2014.

Topics covered included a review of roles and responsibilities, experience gained to date, benefits tracking and reporting, procurement consortium identity and future web presence, and pre-planning and input to inform a sustainable joint procurement model.

One of the biggest benefits of the ASDT Initiative, as stated by participants, is the opportunity to share lessons learned and best practices. This benefit was evident during a full group dialogue about the learning and experiences over the past year, leading into an initial discussion on the future and sustainment of joint procurements.

For benefits tracking and reporting of ASDT opportunities, the group noted the importance of minimizing administration while ensuring the integrity of the reporting process and outputs.



Natural Gas collaboration delivering benefits to the sector

Winter buying is now complete for large transport accounts, locking in competitive rates for 13 institutions. Significant savings for these institutions will begin to be realized on November 1, 2014.

For smaller PSI accounts, the [RFPs for Natural Gas supply under the Customer Choice program](#) was posted on October 21, 2014 by UVic, with the deadline for submissions set for November 3, 2014. The goal is to have competitive rates negotiated to begin realizing savings for participating institutions for January 2015.



Xavier Seranno, Sector Lead, Natural Gas

Quoted from Xavier Seranno “UVic as the lead, and the participating PSI’s are excited about the Natural Gas initiative. The initiative is breaking ground in the joint procurement of natural gas for British Columbia’s post-secondary sector. With the possible competition of LNG projects, the PSI’s have taken the necessary steps to safeguard their natural gas security of supply and access to transport capacity”.

Vending Services RFPs aimed at increased value for the sector

On October 22, 2014, the [RFPs for Vending Services](#) was posted with a closing of November 19, 2014. This opportunity is being led by Cameron Roy from UFV. The RFP is aimed at selecting a successful vendor that can address the needs of the sector. The RFP included a scope of work that ensures customer service is high on the radar, PSI’s keep current with industry trends through innovation, value adds like equipment upgrades and sponsorship for special events are offered and there is a competitive pricing strategy with the local markets.

P-Card set to award contract

Langara College, on behalf of the sector, is on the verge of awarding the first contract with the consortium templates! The RFP closed on Sept. 5, 2014 and after extensive evaluation is in the final stage of selection.



Barry Coulson, Sector Lead, Financial Opportunities including P-Card

“We expect to be in a position to announce the successful vendor in mid-November and share the benefits of the program with the sector,” says sector lead Barry Coulson.

Jeanne Sedun new Ministry Executive Director

The ASDT Initiative has a new ministry representative. Jeanne Sedun is now Executive Director of Strategic Priorities. Jeanne is co-chairing the ASDT Steering Committee with Oliver Grüter-Andrew.

“I’m delighted to be in this new role, and I really enjoy working with representatives from across the public post-secondary sector,” says Jeanne. “I’m looking forward to building on the collaboration and expertise within the sector to maximize the purchasing power of the institutions and find efficiencies that benefit both the sector and students.”

Jeanne’s career includes 20 years’ experience in the BC public service, including seven years in AVED, most recently as Executive Director of the Student Services Branch. She has an Executive Education Certificate in Strategic Leadership from UBC’s Sauder School of Business, a Project Management Graduate Certificate from Royal Roads University, and a Master of Divinity from the Canadian Southern Baptist Seminary.



***Jeanne Sedun, Executive Director
Ministry of Advanced Education***

“FinWizards” strengthens sector collaboration across the financial community

The ASDT Initiative has formally plugged into the group of BC post-secondary Finance Directors, known as “FinWizards.”

The ASDT Initiative was invited to the FinWizards annual meeting at Camosun on October 3, 2014 where members expressed a keen interest in partnering with the ASDT Initiative to pursue financial collaboration opportunities, explore banking service opportunities, reduce merchant fees, and participate in the Provincial Treasury central deposit program (12 PSIs now signed up).

Capitalizing on the momentum, the ASDT Office has scheduled bi-weekly meetings with FinWizards, chaired by the ASDT Financial Opportunities Lead, Barry Coulson, Associate Vice President, Administration and Finance, Langara College. Agendas and meeting materials can be viewed on the ASDT SharePoint through a new [FinWizards link](#) on the home page.



***FinWizards Fall 2014 Conference
Hosted by Camosun College***

2013/14 ASDT Progress Report Posted on ASDT SharePoint

The *BC Public Post-Secondary Collaborative Services 2013/14 Progress Report* is available on the ASDT SharePoint site.

[Communications > Ministry and Sector Communications > ASDT Project Report Aug 2014](#)

ASDT Partnership Forum

*December 16, 2014 or January 22, 2015
9:00 a.m. – 4:00 p.m. Face-to-face*

This session brings together the ASDT Steering Committee, Joint Procurement Committee, VPs of Finance, senior procurement professionals, Association Presidents, Wave 1 leads and the Ministry to discuss Wave 1 progress and benefits, effective governance, next fiscal priorities, and next steps for Consortium identity.

Further details about the upcoming sessions and other ASDT meetings are available on the [ASDT SharePoint calendar](#). Questions? Contact the ASDT Office at AVED.ASDTOffice@gov.bc.ca

Upcoming Meeting Reminders



Joint Procurement Community of Practice *November 6, 1:30 – 3:30 p.m. Teleconference*

The purpose of this inaugural forum is to share practices and discuss the activities of the newly formed Procurement Consortium.

ASDT Wave 1 and Legal Working Group Workshop #2

*December 11, 9:00 a.m. – 4:00 p.m.
Face-to-face*

Following Workshop #1 on October 9, 2014 the focus of this session is to finalize input on a joint procurement sustainment model, define future waves and discuss implementation for the Wave 1 opportunities.

This update is distributed to:

- PSI Presidents
- VPs of Finance and Administration
- Directors of Finance (FinWizards)
- Procurement Professionals
- ASDT Steering Committee
- ASDT Joint Procurement Committee
- BCAIU, RUCBC, and BCC Presidents
- ASDT Wave 1 Leads and Teams
- BCcampus
- Post Secondary Employers' Association
- BCNET
- Ministry of Advanced Education