

Travel Management Services Agreement Awarded to UNIGLOBE Travel

Simon Fraser University (SFU), on behalf of the BC Public Post-Secondary Purchasing Consortium (the Consortium), is pleased to announce the award of a sector-wide master agreement for Travel Management Services to **UNIGLOBE One Travel (UNIGLOBE Travel)**.

The master agreement, signed by both parties on December 4, 2015, aims to improve travel services and support while generating benefits by consolidating travel demand and needs across the sector. Some of the anticipated benefits include:

- Travel experts who can provide accurate and efficient service, and manage complex group travel details;
- Delivery of cost-effective travel services and resources to the sector in support of reduced travel costs; and
- Access to worldwide emergency assistance.

SFU and 17 other post-secondary institutions* initially expressed their interest in participating in the sector Travel Management Services opportunity through a Request for Proposals, which was posted on BC Bid on November 21, 2014 and closed on January 5, 2015.

Development of the master agreement was a joint effort by two lead institutions: BCIT as the overall lead, with SFU leading the procurement process utilizing the 'Best Value' Procurement Model.

The Travel Management Services opportunity marks the first time the Best Value Procurement Model has been used by the Consortium. The Best Value approach to competitive bidding is well suited to high-value, complex projects given its focus on risk management, pre-planning and performance measurement.

The signing of the master agreement allows each participating institution to implement the new travel service after they sign a separate participation agreement with UNIGLOBE Travel.

UNIGLOBE One Travel is a leading full-service travel management company serving institutional, corporate, vacation, group, meetings and incentive travel needs. Headquartered in Vancouver, BC, UNIGLOBE One Travel has offices throughout Western Canada.

If you are interested in more information about this opportunity, contact the ASDT Collaboration Office at AVED.ASDTOffice@gov.bc.ca.

*Participating post-secondary institutions:

- | | |
|---|---|
| 1. British Columbia Institute of Technology | 10. Okanagan College |
| 2. Camosun College | 11. Royal Roads University |
| 3. Capilano University | 12. Selkirk College |
| 4. College of New Caledonia | 13. Simon Fraser University |
| 5. Douglas College | 14. University of British Columbia |
| 6. Emily Carr University of Art & Design | 15. University of the Fraser Valley |
| 7. Justice Institute of British Columbia | 16. University of Northern British Columbia |
| 8. Kwantlen Polytechnic University | 17. University of Victoria |
| 9. Northern Lights College | 18. Vancouver Community College |